

“We see a lot of value in an **autonomous drone delivery network built for the last mile.**”



Our trajectory starts here:

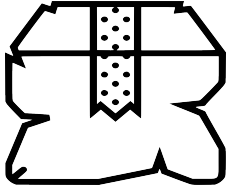


01 – “Houston, We've Had a **Problem**”



Late

There is a global shipping crisis, COVID & increased e-commerce are affecting distribution, business & trade; **“deliveries aren’t arriving as soon as expected”**



Damaged

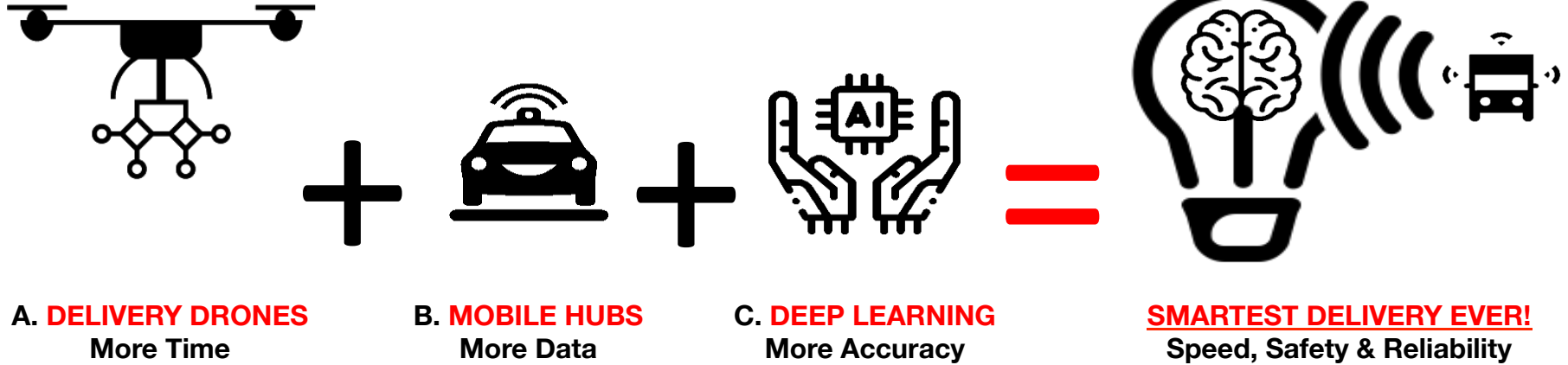
Every year, businesses **lose USD \$75 Billion to poor delivery** customer service experience & service



Uncertain

As the shipping crisis gets worse, the vast network of companies that move goods around the world is badly tangled, **and the cost of shipping is skyrocketing**

02 – And Here's Our **Solution**



HUBVERY is building a comprehensive solution that integrates drones, robotics, and AI to make deliveries as fast, safe and reliable as possible.

03 – Who Is Behind HUBVERY?



The Visionary

Felipe Castro Quiles | **CEO**

Duty: Pinpoint problems & articulate solutions; innovate; grow HUBVERY's mission & vision.



Dual MBA | Deep Learning Specialization | Two-time Silicon Valley Innovation Forum Top-30 | NVIDIA Inception & Founder's Institute member



The Hustler

Niki Ram | **COO**

Duty: Make sure that HUBVERY's goals are achieved & everyone keeps up.



Canadian House of Commons Former Lobbyist | Mike Harris' Protégé | University of Oxford Graduate | Bitcoin Company Founder



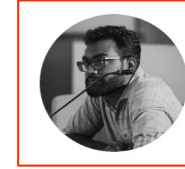
The Nightwatch

Pete Biggam | **CISO**

Duty: protecting IT infrastructure, edge devices, networks, and data.



Singularity University at NASA Fellow | INFOSEC, Blockchain, exponential tech startups consultant and entrepreneur.



The Hacker

Jibin Mathew | **CTO**

Duty: Engineer groundbreaking tech & conceptualizing an impactful product.



CS & Engineering B.Tech. | Winner at SU Global Impact Challenge Competition | Deemed Machine Learning Expert | Antler Fellow



The Wizard

Ashsih Sanghrajka | **CSO**

Duty: Devise Corporate strategy & mentor in everything ventured

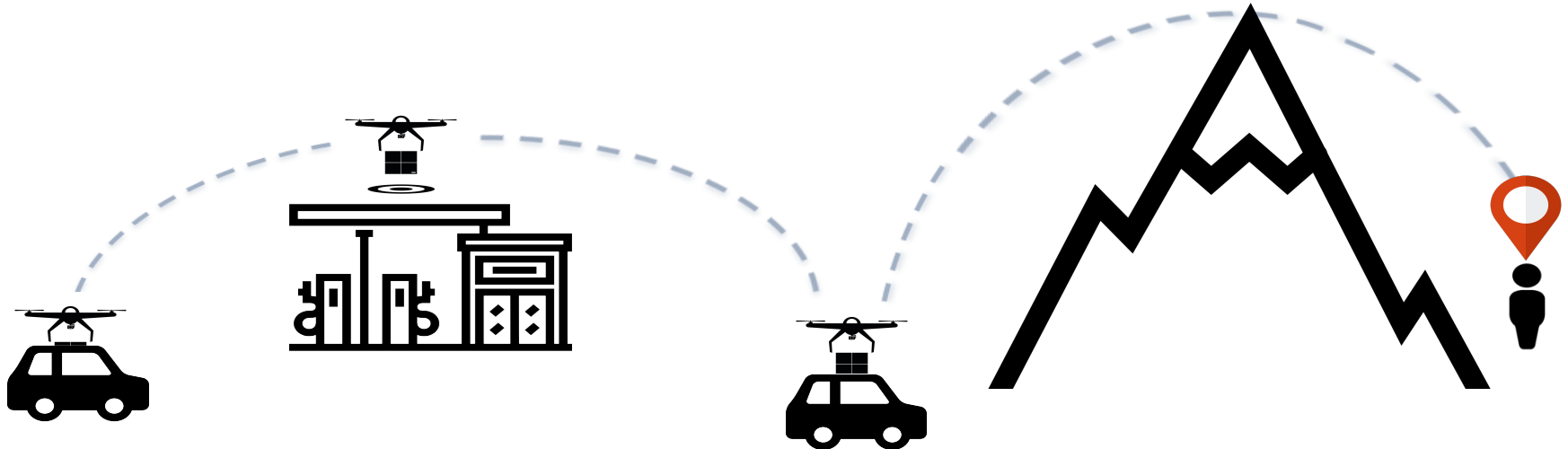


MBA & Ms in Computer Application | 18 Years SVP and CIO Hitachi Ltd., America & EMEA

04 – Enjoy the **Advantages** of Instant Delivery

Our operating system, mobile hubs, and drone delivery algorithms **leverage the value of exponential technologies, autonomy, decentralized networks and instant delivery:**

- **Expediting** e-commerce (same-day deliveries, the last mile & supply)
- **Democratizing** cyber secure distribution
- **Harnessing the power of AI** to get you everything you need the most on time.



05 – Deliver with **HUBVERY NOW**




- Patent Pending Mobile Hubs
- Proprietary OS
- Mobile App

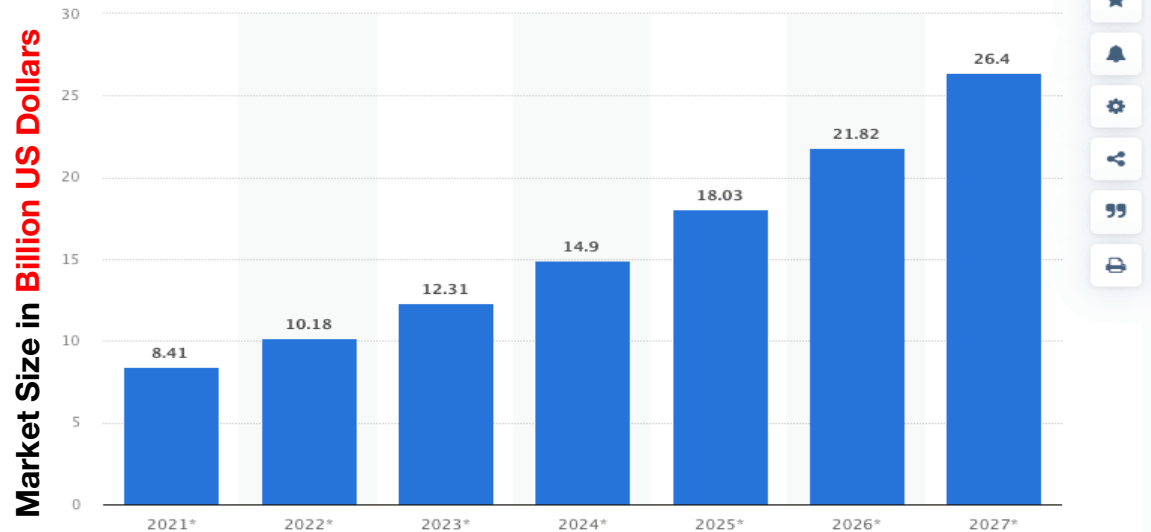
Other B2B opportunities:

- ✓ IOT
- ✓ Commercial real-estate
- ✓ Construction
- ✓ Telecom
- ✓ Healthcare

Aggregation Business Model	
Data	Content, infomediation, informationalization
Advertisement	Per impression
Logistics	Supply chain provider
Commission	20% - 25%
Partnership	Automotive as a Feature
Drone Kit Rental	Universal Latching add-on
Damage Component Detection	Roads, Railways, etc.

06 – Got Market?

“In 2021, the global same-day delivery market is forecasted to **exceed 8.4 billion U.S. dollars in size**. By 2027, this market is **forecasted to reach 26.4 billion U.S. dollars**. *Same-day delivery is a courier express parcel service that delivers parcels faster, ideally within a calendar day or within a scheduled time window.*” - statista 



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07 – Who's Flying?



“Just because same-day delivery is difficult doesn't mean other companies aren't trying to do it as well...”

We now compete in this turf:



MATTNET

Flirtey
anything anytime anywhere

zipline

FLYTREX

but other big tech companies like Google & Amazon are on it as well.

However, **the future is unleashing** through autonomy, decentralization, security enhancement, consensus & distribution. So look up, **HUBVERY** is your best option, because our competition hasn't really figured out a way to monetize these key features, while **serving the public.**

08 – Let's Serve, Do **Business** & Profit



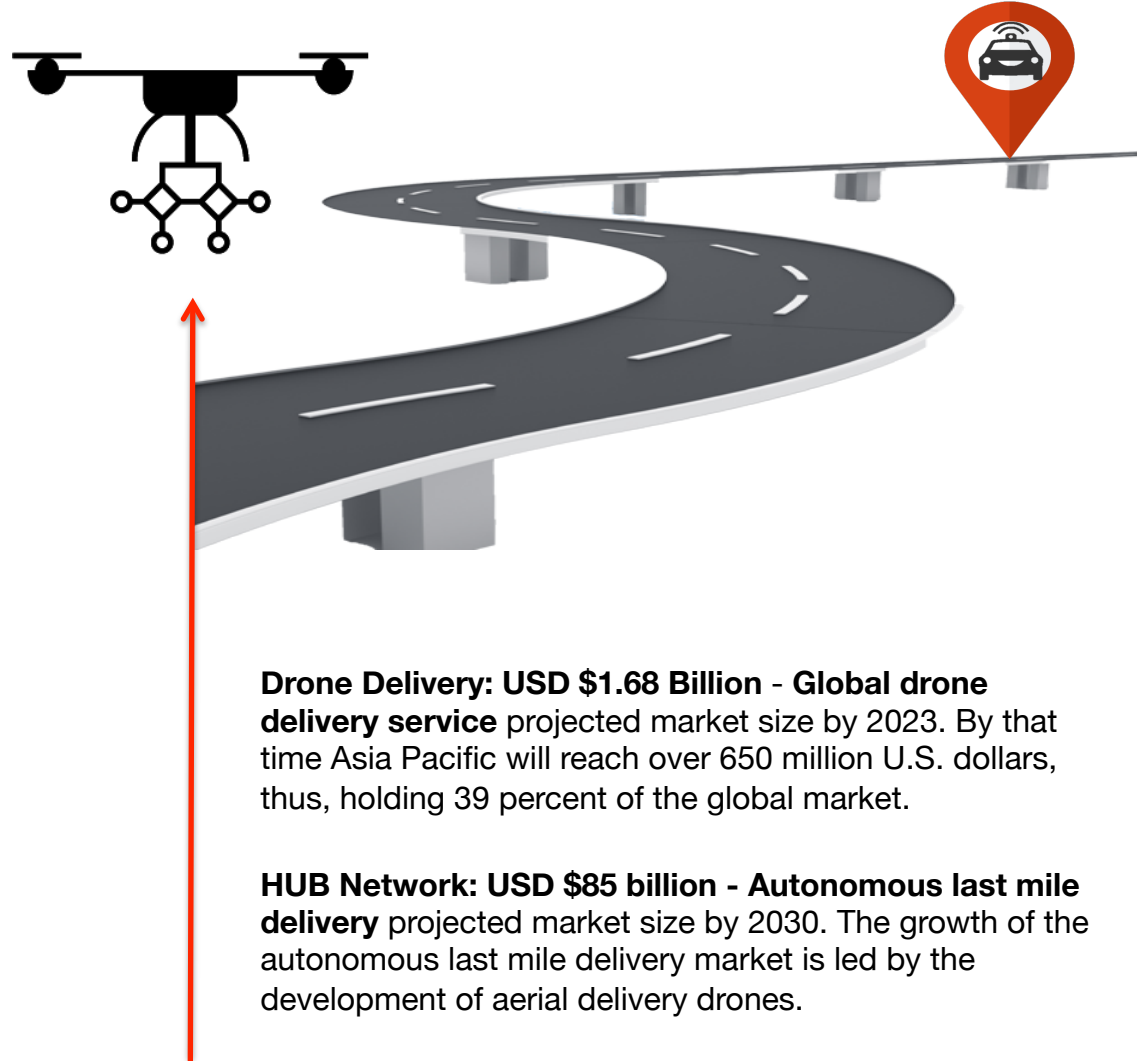
Traction (LOI): USA – Shasta Foods (distribution in 6 States), El Meso (2 states restaurant chain); **Sri Lanka** (Global) - Eswaran Brothers (one of the largest tea providers in the world); **Africa** - Onyx International **India** – Eminent India Private Limited

TAM: \$45.5 BN BY 2027

SAM: \$9.1 BY 2027

Target: \$1+ BN BY 2023

Gross Margin: ↑ 80%



Drone Delivery: USD \$1.68 Billion - Global drone delivery service projected market size by 2023. By that time Asia Pacific will reach over 650 million U.S. dollars, thus, holding 39 percent of the global market.

HUB Network: USD \$85 billion - Autonomous last mile delivery projected market size by 2030. The growth of the autonomous last mile delivery market is led by the development of aerial delivery drones.

Raising USD \$2.5 Million

2023

Rollout
Customers trials
Logistics Planning

2022

Product: Proof of concept.
Close deals with current LOI's in respective markets (Seles in - US, India & Sri Lanka)
Product Approval, Quality Management & Deployment

Sales & Marketing (pre-production sales)
Failure Mode and Effects Analysis
Manufacturing & Supply Chain Audits

Manufacturing validation & process
Potential International partnerships for engineering and product development.

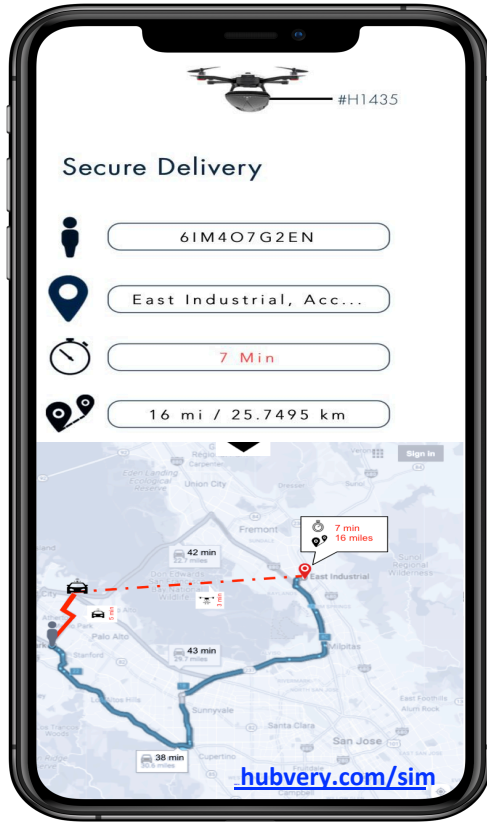
- Manufacturing Planning
- Manufacturing Qualification
- Volume Manufacturing
- Cost Improvement

2021

Certifications
Design validation • Proof of Concept
• Alpha Prototype
• Beta Prototype
• Preproduction

Research & Concept Design
Product Specifications

10 – Do You Want to **Learn More?**



Join **HUBVERY** now,
because the faster life goes,
the faster you need your stuff delivered.



'Holla' Back:



HUBVERY

Safe, Reliable, Instant Drone Delivery

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CEO

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